27. **Should one usually let events occur:**
    a. by careful selection and choice
    b. randomly and by chance

28. **Do you feel better about:**
    a. having purchased
    b. having the option to buy

29. **In company do you:**
    a. initiate conversation
    b. wait to be approached

30. **Common sense is:**
    a. rarely questionable
    b. frequently questionable

31. **Children often do not:**
    a. make themselves useful enough
    b. exercise their fantasy enough

32. **In making decisions do you feel more comfortable with:**
    a. standards
    b. feelings

33. **Are you more:**
    a. firm than gentle
    b. gentle than firm

34. **Which is more admirable:**
    a. the ability to organize and be methodical
    b. the ability to adapt and make do

35. **Do you put more value on:**
    a. infinite
    b. open-minded

36. **Does new and non-routine interaction with others:**
    a. stimulate and energize you
    b. tax your reserves

37. **Are you more frequently:**
    a. a practical sort of person
    b. a fanciful sort of person

38. **Are you more likely to:**
    a. see how others are useful
    b. see how others see

39. **Which is more satisfying:**
    a. to discuss an issue thoroughly
    b. to arrive at agreement on an issue

40. **Which rules you more:**
    a. your head
    b. your heart

41. **Are you more comfortable with work that is:**
    a. contracted
    b. done on a casual basis

42. **Do you tend to look for:**
    a. the orderly
    b. whatever turns up

43. **Do you prefer:**
    a. many friends with brief contact
    b. a few friends with more lengthy contact

44. **Do you go more by:**
    a. facts
    b. principles

45. **Are you more interested in:**
    a. production and distribution
    b. design and research

46. **Which is more of a compliment:**
    a. "There is a very logical person."
    b. "There is a very sentimental person."

47. **Do you value in yourself more that you are:**
    a. unwavering
    b. devoted

48. **Do you more often prefer the**
    a. final and unalterable statement
    b. tentative and preliminary statement

49. **Are you more comfortable:**
    a. after a decision
    b. before a decision

50. **Do you:**
    a. speak easily and at length with strangers
    b. find little to say to strangers

51. **Are you more likely to trust your:**
    a. experience
    b. hunch

52. **Do you feel:**
    a. more practical than ingenious
    b. more ingenious than practical

53. **Which person is more to be complimented – one of:**
    a. clear reason
    b. strong feeling